

THE 6 TYPES OF SOCRATIC QUESTIONS

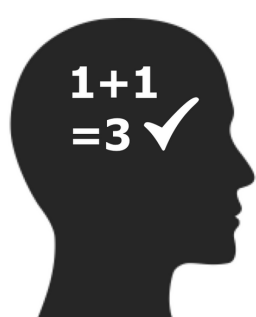


Socratic questions can be used in influencing, leading and coaching to stimulate critical thinking



CLARIFYING THINKING & UNDERSTANDING

*Can you give me an example?
Could you explain further?
Are you saying ... ?
What is the problem you are trying to solve?*



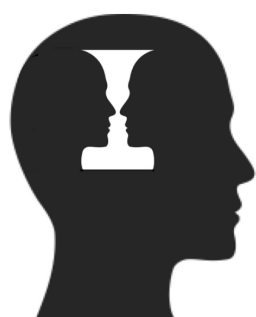
CHALLENGING ASSUMPTIONS

*Is that always the case?
Are you assuming ... ?
How could you verify or disprove that?
What would happen if ... ?*



EXAMINING EVIDENCE & RATIONALE

*Why do you say that?
How do you know?
Why?
What evidence is there that supports ... ?*



CONSIDERING ALTERNATIVE PERSPECTIVES

*Are there any alternatives?
What is the other side of the argument?
What makes your viewpoint better?
Who would be affected and what would they think?*



CONSIDERING IMPLICATIONS & CONSEQUENCES

*What are the implications/consequences of ... ?
How does that affect ... ?
What if you are wrong?
What does our experience tell us will happen?*



META QUESTIONS

*Why do you think I asked that question?
What does ... mean?
What is the point of the question?
What else might I ask?*