THE 6 TYPES OF SORCATIC QUESTIONS

Socratic questions can be used in influencing, leading and coaching to stimulate critical thinking.

**CLARIFYING THINKING & UNDERSTANDING**
Can you give me an example?
Could you explain further?
Are you saying ... ?
What is the problem you are trying to solve?

**CHALLENGING ASSUMPTIONS**
Is that always the case?
Are you assuming ... ?
How could you verify or disprove that?
What would happen if... ?

**EXAMINING EVIDENCE & RATIONALE**
Why do you say that?
How do you know?
Why?
What evidence is there that supports ... ?

**CONSIDERING ALTERNATIVE PERSPECTIVES**
Are there any alternatives?
What is the other side of the argument?
What makes your viewpoint better?
Who would be affected and what would they think?

**CONSIDERING IMPLICATIONS & CONSEQUENCES**
What are the implications/consequences of... ?
How does that affect ... ?
What if you are wrong?
What does our experience tell us will happen?

**META QUESTIONS**
Why do you think I asked that question?
What does ... mean?
What is the point of the question?
What else might I ask?


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